The AIS™ Partner Opportunity

Building Intelligent Organizations Together

Discover how you can join a global network transforming the way businesses adopt AI.

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CCCC AI INTEGRATION SUITE
Artificial Intelligence Into Your Business
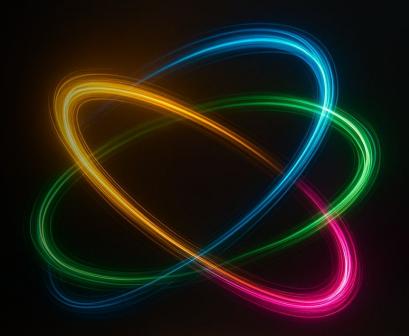A Matican Group, LLC Solution

Why Read This Guide?

The AI market is crowded with tools and apps, but most are built for developers, not for everyday businesses. Companies want to leverage AI — but struggle to integrate it into real operations.

AIS™ changes that. It's not just another platform; it's a framework for building intelligent organizations where humans and AI work side by side.

This guide is for potential partners who want to:

- Understand what makes AIS™ different
- Find out who can become an AIS™ Partner
- Explore industries where AIS™ thrives
- Discover how to join our global network

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Executive Summary

The Why Behind AIS™

AI adoption often fails because it's treated like a tool, not a structural change. Businesses don't need another chatbot or data dashboard — they need a framework that makes AI feel natural.

AIS™ exists to solve this challenge.

- **ERP Backbone (Backoffice)**: Centralizes data, workflows, and truth.
- **Pre-Trained Assistants (PTAs):** AI "employees" with defined roles and responsibilities.
- **Communication Layer**: Simple, human-friendly interfaces (chat + portals).

Instead of asking companies to rewire their operations, AIS™ slots in like a new employee: pre-trained, role-based, and adaptable.

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Why AIS™ Is Different

- **Human-Centered Design**: Businesses "hire" AI employees instead of installing tools.
- **Business Code**: The brain that makes every PTA role-specific, sector-aware, and context-sensitive.
- **Three Gateways**: Access, Service, and Operation Gateways let businesses start small and scale naturally.
- **Two-Wing Model**: Matican builds and evolves the tech; Partners deliver and align it to business goals.
- **Service-First Approach**: AIS™ isn't a one-off install; it's an ongoing relationship.

"AIS™ is invisible infrastructure — the backbone of intelligent organizations."

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What Makes AIS™ Unique

The DNA of an AIS™ Partner

AIS™ Partners are more than resellers. They're advisors and service providers who guide businesses on their AI journey.

Typical Partner Profiles:

- IT consultancies and system integrators
- ERP / CRM implementation specialists
- Automation and AI solution providers
- Digital transformation advisors
- Industry-focused consultants (healthcare, manufacturing, retail, etc.)

What It Takes:

- A service-first mindset (long-term client success, not one-off sales)
- Ability to guide discovery, pilots, and scaling
- Technical capacity to host, monitor, and support AIS™ instances

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Who Can Become an AIS™ Partner

Who Needs AIS™? Almost Everyone.

AIS™ is industry-agnostic but creates the biggest impact where workflows are structured and interactions are constant:

- **B2B Trading & Manufacturing** – Streamline RFQs, procurement, and vendor management.
- **Retail & Consumer Brands** – Capture leads across channels, unify customer touchpoints.
- **Healthcare & Clinics** – Manage appointments, patient intake, and follow-ups.
- **Professional Services** – Simplify client onboarding, project workflows, and billing.
- **Event-Driven Organizations** – Turn booth visitors into qualified leads instantly.

"Wherever people are hired to handle repetitive tasks, AIS™ can step in as AI teammates."

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Industries That Benefit

Why Join the AIS™ Partner Network?

For Businesses:

- Automate repetitive work
- Improve customer experience
- Ensure compliance and clean data
- Scale flexibly with growth

For Partners:

- **Exclusive Partner Portal** – Manage clients, PTAs, and deployments.
- **White-Label Offering** – Deliver AIS™ under your own brand.
- **Recurring Service Model** – Build long-term client relationships and sustainable revenue.
- **Continuous Innovation** – Access new PTAs, Business Code updates, and platform improvements.

"You don't just deliver software. You help transform how organizations work."

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The Value of Partnership

Let's See If We're a Match

Becoming an AIS™ Partner is a collaborative process. We look for partners who share our vision: AI that empowers people and makes organizations more intelligent.

The process:

- Download this guide **(You already did)**
- Contact us at **aisframework.com**
- Join an Introductory Partner Interview
- Complete a Mutual Fit Check
- Begin certification & onboarding

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Next Steps